

Message Text

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P 242039Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS PRIORITY

INFO AMEMBASSY BRASILIA PRIORITY

AMCONSUL PORTO ALEGRE

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS STATE 017458

E.O. 11652: NA

TAGS: BEXP, BR, VE

SUBJECT: GROUP TRAVEL: IOWA STATE DEVELOPMENT

--- COMMISSION

1. ON OR ABOUT DECEMBER 1, 1974, A GROUP OF ELEVEN BRAZILIANS, INTERESTED IN STUDYING US GRAIN STORAGE AND HANDLING EQUIPMENT, VISITED DES MOINES, IOWA. THEY MET WITH OFFICIALS OF THE IOWA DEVELOPMENT COMMISSION AND CERTAIN LOCAL BUSINESSMEN.
 2. AS A RESULT OF THAT VISIT, THE IOWA DEVELOPMENT COMMISSION HAS PUT TOGETHER A GROUP OF NINEGRAIN EQUIPMENT MANUFACTURES TO VISIT BRAZIL AND VENEZUELA THE END OF JANUARY-FIRST OF FEBRUARY 1975.
 3. COMPOSITION OF THE GROUP: DEAN ARBUCKLE, IOWA DEVELOPMENT COMMISSION, LEADER; BUD CARPENTER AND LOWELL DAHLGREN, GEORGE ROLFES COMPANY (GRAIN AERATION);
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AL BOWN, SHIVVERS ENTERPRISES (GRAIN AUGERS); BOB WOEFEL,

CORN STATES, INC. (GRAIN SAMPLING EQ.); BILL AND MARDELLE NOBLE, OELWEIN CHEMICAL COMPANY (GRAIN TREATMENT EQ.); JOHN MADDICK SPREAD-ALL COMPANY (GRAIN SPREADERS AND CLEANERS); DON REIMER, MODERN FARM SYSTEMS (GRAIN STORING EQ.); BILL PERSINGER, WILSON TRAILERCOMPANY (GRAIN

TRANSPORTS). JERRY WOODKE, WOODKE ENTERPRISES (GRAIN TRANSPORTS); LEONARD CONRAD, CONRAD, INC. (GRAIN BINS).

4. ITINERARY: JAN. 27 AR. BRASILIA 11:35 P.M.; JAN. 30 LV. BRASILIA 9:00 A.M., AR. SAO PAULO 10:25 A.M.; FEB. 2 LV. SAO PAULO 1:25 P.M., AR. PORTO ALEGRE 2:45 A.M. FEB. 5 LV. PORTO ALEGRE 12:30 P.M. AR. RIO 2:15 P.M.; FEB. 6 LV. RIO 9:55, AR CARACAS 2:50 P.M.; FEB. 9 LV. CARACAS 9:00 A.M.

5. SOME MEMBERS OF GROUP WILL HAVE SOME CONTACTS IN CARACAS. HOWEVER, THEY ARE INTERESTED IN AMEMB ASSISTANCE IN DEVELOPING LEADS FOR DIRECT SALES, AGENCY AND/OR DISTRIBUTOR ARRANGEMENTS FOR THE GROUP DURING THE TIME FRAME THEY ARE IN CARACAS (THUB EVENING, FRI.-ALLDAY-SAT., IF FEASIBLE).

6. EMBASSY REQUESTED COMMENT SOONEST RE LEVEL SUPPORT COMMERCIAL STAFF ABLE PROVIDE THIS GROUP. ARBUCKLE OF IOWA MET GEORGE FRANZ, FSL, CARACAS, WHEN FRANZ VISITED DES MOINES RECENTLY. AND SPECIFICALLY REQUESTED POSSIBILITY OF FRANZ'S AVAILABILITY TO ASSIST THIS GROUP WHILE IN CARACAS. PLEASE ADVISE.

7. THIS NOT USDOC SPONSORED IOGA TRADE MISSION AND NO COMMITMENTS FOR ASSISTANCE HHAVE BEEN MADE BY COMMERCE ON BEHALF AMEMB. CARACAS. INGERSOLL

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To: CARACAS
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